## 14 ACCOUNTANTS' REPORT

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## ABBREVIATIONS / DEFINITIONS

In this Accountants' Report, unless where the context otherwise requires, the following abbreviations/ definitions shall apply throughout the Report:
BSR Bonafile Shipbuilders \& Repairs Sdn Bhd

Coastal Coastal Contracts Bhd
CTS Coastal Transport (Sandakan) Sdn Bhd
CW
COL
Coastway Transport Sdn Bhd
Coastal Offshore (Labuan) Pte Ltd
PT Cosarana Marine
CYB
Current Year Assessment
EPS Earnings per share
FP Financial Period
FY Financial Year
GP Gross profit(loss)
IRB Inland Revenue Board
KLSE
MI
PBDFT
PBT Profit before taxation
The Group/ Coastal Group

Listing Exercise Listing of and quotation for the entire enlarged issued and paid-up share capital of Coastal comprising $66,800,000$ ordinary shares of RM1.00 each on the Main Board of the KLSE.

PYB
SC
Preceding Year Basis
Securities Commission
SM
Seri Modatwan Sdn Bhd
YA
Year of Assessment

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## ACCOUNTANTS' REPORT

(Prepared for inclusion in the Prospectus)

The Board of Directors
Coastal Contracts Berhad
Block G, Lot 3B
Bandar Leila, W. D. T 259
90009 Sandakan

## Dear Sirs,

## 1. INTRODUCTION

This report has been prepared by Ernst \& Young, approved company auditors, for inclusion in the Prospectus of Coastal Contracts Berhad (hereinafter referred to as "Coastal" or "the Company") to be dated 27 June 2003 in connection with the following:
a) Public issue of $13,300,000$ new ordinary shares of RM1.00 each in Coastal at an issue price of RM1. 60 per share ("Public Issue");
b) Offer for Sale of $3,600,000$ ordinary shares of RMI . 00 each in Coastal at an offer price of RM1.60 per share ("Offer for Sale"); and
c) Listing of and quotation for the entire enlarged issued and paid-up share capital in Coastal comprising $66,800,000$ ordinary shares of RM1.00 each on the Main Board of the Kuala Lumpur Stock Exchange ("KLSE").

The abovementioned shall hereinafter be referred to as "the Listing Exercise",

## 2. GENERAL INFORMATION

### 2.1. The Company

Coastal was incorporated as a private limited company under the Companies Act, 1965 as Ocean Contracts Sdn Blid on 21 June 2000. It was converted to a public limited company on 4 December 2000 and assumed its present name on 19 April 2001.

The principal activity of Coastal is that of an investment holding company. The details of its subsidiaries are stated in section 2.3 to this report.

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## 2 GENERAL INFORMATION - Cont'd

### 2.1 The Company - Cont'd

The authorised and issued and fully paid-up share capital of Coastal as at the date of this report are $\mathrm{RM} 500,000,000$ and $\mathrm{RM} 53,500,000$ respectively, divided into $500,000,000$ and $53,500,000$ ordinary shares of RM1.00 each respectively.

The changes in the authorised and issued and fully paid-up share capital since the date of incorporation are as follows:

## Authorised Share Capital

| Date | No. of ordinary <br> share of RM1.00 <br> each | Authorised | Total <br> authorised <br> share capital <br> RM |
| :--- | ---: | :--- | :--- |
| 21.6 .2000 | 2 | At date of incorporation <br> 21.11 .2002 | $499,900,000$ | | Increased during the Exlraordinary |
| :---: |
| General Meting. |$\quad$| 100,000 |
| ---: |

## Issued and Paid-up Share Capital

| Wate of allotment | No of ordinary <br> share of RM1.00 <br> each | Consideration | Amount | Cumulative |
| :--- | ---: | :--- | ---: | ---: |
| At date of <br> incorporation <br> 24.8 .2000 | 2 | Subscribers' shares | $\mathbf{R M}$ | RM |
| 21.11 .2002 | 98 | Allotment for cash | 2 | 2 |

The issued and fully-paid up capital will be increased to RM66,800,000 upon completion of the Public Issue.

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## 2 GENERAL INFORMATION - Coh'd

### 2.2. Listing Exercise

The Company proposes to undertake the following, hereinafter referred to as Listing Exercise:
a) Public issue/private placement of $13,300,000$ new ordinary shares of RM1.00 each in Coastal at an issue price of RM1. 60 per share;
b) Offer for Sale of $3,600,000$ ordinary shares of RMI. 00 each in Coastal at an offer price of RM1. 60 per share; and
c) Listing of and quotation for the entire enlarged issued and paid-up share capital in Coastal comprising $66,800,000$ ordinary shares of RM1.00 each on the Main Board of the KLSE.

The above mentioncd exercise had been approved by the Securities Commission (*SC"), Foreign Investment Committce ("FIC"), and Ministry of Intemational Trade and Industry ("MITY") on the dates set out below:
Authority Date of approval

SC. 29 August 2002
FIC 20 May 2002 and 21 Augast 2001
MITI 20 June 2002 and 29 August 2001

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## 2 GENERAL INFORMATION - Cont'd

### 2.3. The Subsidiary Companies

The information on the subsidiaries, all wholly owned by Coastal except for CM in which Coastal holds an effective interest or $95 \%$, are as follows:

| Company | Date/ country of incorporation | Authorised share capital RM | Issued and paid-up share capital RM | Principal activities |
| :---: | :---: | :---: | :---: | :---: |
| Seri Modalwan Sdn. Bhd. ("SM") | 6.12 .1983 <br> Malaysia | 10,000,000 | 6,000,000 | Fabrication and sale of marine transportation vessels, provision of ship repairs and maintenance services and subcontract services. |
| Bonafile <br> Shipbuilders \& Repairs Sdn. Bhd. ("BSR") | 12.7.1989 Malaysia | 1,000,000 | 250,000 | Fabrication and sale of marine transportation vessels and property letting. |
| Coastal Transport (Sandakan) Sdn. Bhd. ("CTS") | $3.8 .1976$ <br> Malaysia | 5,000,000 | 2,000,000 | Provision of tugboat and barge transportation, equipment hiring services and property letting. |
| Coastway Transport Sdn. Bhd. ("CW") | $\begin{array}{r} 20.12 .1982 \\ \text { Malaysia } \end{array}$ | 250,000 | 80,000 | Provision of vessels chartering and related services. |
| Coastal Offshore (Labuan) Pte Ltd ("COL") | $6.9 .2000$ <br> Malaysia | 49,400 |  | Provision of bareboat hiring and leasing services. |
| Subsidiary of COL |  |  |  |  |
| PT Cosarana <br> Marine ("CM") | 25.3 .2000 Indonesia | 3,022,000 | 944,375 | Provision of tugboat and barge transportation services. |

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## 2 GENERAL INFORMATION - Cont'd

### 2.3 The Subsidiary Companies - Cont'd

The movements of the issued and paid-up share capital in the subsidiary companies since the date of incorporation are as follows:

| Date of allotment | No of ordinary shares | Consideration | Amount | Cumu- <br> lative |
| :---: | :---: | :---: | :---: | :---: |
| SM |  |  | RM | RM |
| DOT-6.12.1983 | 2 | Subscribers' shares | 2 | 2 |
| 12.4.1985 | 49.998 | Allotment for cash | 49,998 | 50,000 |
| 11.2,1995 | 450,000 | Allotment for cash | 450,000 | 500,000 |
| 10.10.1996 | 250,000 | Bonus issue declared out of revenue reserves on the basis of 1 bonus share for every 2 existing shares held | 250,000 | 750,000 |
| 2.7.2001 | 1,250,000 | Bonus issue declared out of revenue reserve on the basis of 5 bonus shares for every 3 existing shares held | £,250,000 | 2,000,000 |
| 22.5.2002 | 4,000,000 | Bonus issue declared oul of revenue reserve on the basis of 2 bonus shares for every 1 existing share held | 4,000,000 | 6,000,000 |
| BSR |  |  |  |  |
| DOI-12.7.1989 | 2 | Subscribers' shares | 2 | 2 |
| 21.8.1991 | 49,998 | Allotment for cast | 49,998 | 50,000 |
| 13.5.1993 | 200,000 | Allotment for cash | 200,000 | 250,000 |
| CTS |  |  |  |  |
| DOI-3.8.1976 | 2 | Subscribers' shares | 2 | 2 |
| 6.10 .1976 | 199,998 | Allotment for cash | 199,998 | 200,000 |
| 11.7 .1978 | 100,000 | Allotment for cash | 100,000 | 300,000 |
| 1.6.1981 | 200,000 | Allotment for cash | 200,000 | 500,000 |
| 29.9.2000 | 1,500,000 | Bonus issue declared out of revenue reserve on the basis of 3 new ordinary shares for each existing share held. | 1,500,000 | 2,000,000 |
| CW |  |  |  |  |
| DOI-20.12.1982 | 2 | Subscribers' shares | 2 | 2 |
| 3.3 .1983 | 79,998 | Allotment for cash | 79,998 | 80,000 |
| COL |  |  | USD | USD |
| DOI 6.9 .2000 | 1 | Subscribers' shares | 1 | 1 |
| 29.9.2000 | 1,167 | Allotment as consideration for the purchase of 3 units of barges and 237,500 shares at USD 1.00 each in CM | 1,167 | 1,168 |
| 15.1.2001 | 385 | Allotment as consideration for the cost of conversion of a dump barge into an acconmodation barge for a total consideration of USD192,500. | 385 | 1,553 |
| CM |  |  | USD | USD |
| 25.3.2000 | 250,000 | Subscribers' shares | 250,000 | 250,000 |

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## 2 GENERAL INFORMATION - Cont'd

### 2.4. Dividends

Details of dividends declared and paid by the Company and its subsidiary companies in respect of the financial years/periods under review are as follows:

| Company | Financial year | Dividend Rate | RM |
| :--- | :--- | :--- | ---: |
| SM | 31.12 .2001 | Final tax exempt dividend of $150 \%$ | $3,000,000$ |
| SM | 31.12 .2002 | Final tax exempt dividend of $71.33 \%$ | $4,280,000$ |
| CW | 31.12 .2002 | Final tax exempt dividend of $100 \%$ | 80,000 |

Other than the above, no dividends were declared in respect of other financial years/periods under review.

## 3. AUDITORS AND AUDITED FINANCIAL STATEMENTS

We have been the statutory auditors for SM, BSR, CTS, CW and COL for the financial period/years under review. The financial statements of CM were audited by another firm of auditors.

The audited financial statements of all the companies for the financial period/years under review were reported on without any audit qualification.

## 4. ACCOUNTING POLICIES AND STANDARDS

This report is prepared on bases and accounting principles consistent with those previously adopted in the preparation of the audited financial statements of Coastal and its subsidiary companies, and in accordance with applicable approved accounting standards issued and adopted in Malaysia in the relevant financial years/period under review.

## 5. SUMMARISED INCOME SEATEMENTS

### 5.1. The Proforma Group

The summarised proforma consolidated income statements of Coastal Group ("the Group") for the past 5 financial years ended 31 December 2002 are provided for illustrative purposes only, on the assumption that the Group had been in existence throughout the period under review and after making such adjustments considered necessary.

|  | Year ended 31 December |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} 1998 \\ \text { RM'000 } \end{array}$ | $\begin{array}{r} 1999 \\ \mathbf{R M}^{*} 000 \end{array}$ | $\begin{array}{r} 2000 \\ \text { RM'000 } \end{array}$ | $\begin{array}{r} 2001 \\ \mathbf{R M}^{\prime} 000 \end{array}$ | $\begin{array}{r} 2002 \\ \text { RM' }^{\prime} 000 \end{array}$ |
| Revenue | 13,397 | 27,277 | 28,265 | 41,596 | 42,260 |
| Profit before depreciation, finance cost and taxation ("PBDFT") | 7,182 | 13,685 | 14,502 | 16,769 | 17,645 |
| Depreciation | $(2,159)$ | (1,782) | $(2,214)$ | $(2,723)$ | $(3,648)$ |
| Finance cost | $(1,609)$ | (1,009) | $(1,005)$ | $(1,479)$ | $(2,041)$ |
| Profit before taxation and minority interest | 3,414 | 10,894 | 11,283 | 12,567 | 11,956 |
| Taxation | (538) | 65 | (736) | (412) | (224) |
| Minority interest | - | - | 2 | 10 | (7) |
| Profit attributable to shareholders | 2,876 | 10,959 | 10,549 | 12,165 | 11,725 |
| Number of ordinary shares assumed in issue | 53,500,000 | 53,500,000 | 53,500,000 | 53,500,000 | 53,500,000 |
| Net EPS (sen) | 5.38 | 20.48 | 19.72 | 22.74 | 21.92 |

Notes:
i) The audited results of the Group have been prepared based on accounting policies consistent with those previously adopted in the preparation of the Group's audited financial statements.
ii) In FY 1999, the improvement in revenue and PBT was attributed mainly to the recovery of the regional economy and improved market sentiments.
iii) For FY 2001, revenue improved due mainly to higher value vessels being built and sold. However, PBT margin declined due mainly to the increase in finance cost, loss on foreign exchange and loss on disposal of fixed assets.
iv) For FY 2002, despite the slight improvement in revenue, PBT dropped due mainiy to the increase in finance cost, depreciation arising from acquisition of vessels for the hiring operation and provision of bad and doubtful debts of RM2.3 million.
v) For FYs 1998 to 2002, except for FY 1999, the tax charge was low as compared to the statutory tax rates due mainly to difference in treatment of lease payments for accounting and tax purposes, tax exemption on pioneer income and availability of wabsorbed capital and reinvestment allowances to set-off against taxable profits. No tax was provided on profit generated for FY 1999 as it formed the basis year in which tex was waived by the government.
vi) There was no exceptional or extraordinary item in respect of the financial years under review.
vii) The net EPS has been calculated based on the proforma profit attributable to sharenolders divided by the issued and paid-up share capital assumed in issue after implementation of the Listing Exercise but before the Public Issue.

## 5 SUMMARISED INCOME STATEMENTS - Cont'd

### 5.2. The Company

| 5 months ended | Year ended |  |
| ---: | ---: | ---: |
| 31 December 2000 | 31 December 2001 | 31 December 2002 |
| RM' $^{\prime} 000$ | RM $^{\prime} 000$ | RM $^{\prime} 000$ |


| Revenue | - | - | 80 |
| :---: | :---: | :---: | :---: |
| PBDFT | (4) | (5) | 68 |
| Depreciation | - | - |  |
| Finance cost | - | - | - |
| (Loss)/Profit before taxation | (4) | (5) | 68 |
| Taxation | - | - | - |
| (Loss)/Profit attributable to shareholders | (4) | (5) | 68 |
| Weighted number of ordinary shares in issue | 68 | 100 | 53,500,000 |
| Net (loss)/earnings per share (RM) | *(141.18) | (50.00) | $<0.01$ |
| Dividend | $\mathrm{Ni}]$ | Nil | Nil |

* Annualised

Notes:
i) The audited results of the company have been prepared based on accounting policies consistent with those previously adopted in the preparation of the Group's audited fenancial statements.
ii) The Company did not commence operation during FP 2000 and FY 2001 and as such, the losses incurred during the yeat/period comprise mainly administration expenses.
iii) In FY 2002, revenue and PBT were attributed to dividend received from CW .
iv) There was no exceptional or extraordinary item in respect of the financial years/ period under review.
v) The net EPS has been calculated based on the profit(loss) attributable to shareholders and the weighted average number of ordinary shares in issue for each financial period/year under review.

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## 5 SUMMARISED INCOME STATEMENTS - Cont'd

### 5.3. Subsidiary Companies

The summarised audited results of the subsidiary companies for the 5 financial years ended 31 December 2002 are as follows:

### 5.3.1. SM

|  | Year ended 31 December |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} 1998 \\ \text { RM'000 } \end{array}$ | 1999 RM`000 | $\begin{array}{r} 2000 \\ \text { RM'000 } \end{array}$ | $\begin{array}{r} 2001 \\ \text { RM'000 } \end{array}$ | $\begin{array}{r} 2002 \\ \text { RM' }^{\cdot} 000 \end{array}$ |
| Revenue | 10,329 | 22,109 | 13,121 | 22,773 | 9,750 |
| PBDFT | 2.945 | 7,059 | 3,469 | 5,179 | 2,076 |
| Depreciation | (462) | (625) | (557) | (627) | (733) |
| Finatice cosl | (697) | (538) | (439) | (266) | (134) |
| Profit before taxation ("PBT") | 1,786 | 5,896 | 2,473 | 4,286 | 1,209 |
| Taxation | (507) | 77 | (649) | (115) | 248 |
| Profit attributable to shareholders | 1,279 | 5,973 | 1,824 | 4,171 | 1,457 |
| Number of ordinary shares in issue | 6,000,000 | 6,000,000 | 6,000,000 | 6,000,000 | 6,000,000 |
| Net EPS (RM) | 0.21 | 1.00 | 0.30 | 0.70 | 0.24 |
| Dividend | Nil | Nil | Nil | 3,000 | 4,280 |

Notes:
i) The audited results of SM have been prepared based on accounting policies consistent with those previousty adopted in the preparation of the Group's audited financial statements
ii) Revenue and PBT for FY 1999 improved, attributed mainly to the recovery of the regional economy.
iii) In FY 2000, revenue and PBT decreased as a result of rationalisation of operations of the Group whereby the company thenceforth reduced its involvement in vessel manufacturing activity and focused on vessel repair and maintenance activities.
iv) In FY 2001, the significant increase in revenue was atributed mainly to the company undertaking more contract work of fabrication of vessel parts for BSR to help cope with increased orders for vessels.
v) In FY 2002, revenue and PBT decreased as the company focused its operation on ship repair and maintenance works.
vi) The effective tax rates in FYs 1998 to 2001 , except for FY 1999, were lower than the statutory tax rates due mainly to the availability of unabsorbed capital and reinvestment allowances to set off against the taxable profit. No tax was provided on profits generated for $F Y$ 1999 as it formed the basis year in which tax was waived by the government. In FY 2002, the negative tax effect was due mainly to deferred tax writen back to the incone statement amounting to RM450,000.
vii) There was no exceptional or extraordinary item in respect of the financial years under review.
viii) The net EPS has been calculated based on the profit attributable to shareholders and the number of ordinary shares in issue for each financial year under review.

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## 5 SUMMARISED INCOMF STATEMENTS - Cont’d

### 5.3 Subsidiary Companies - Cont'd

### 5.3.2. BSR

|  | Year ended 31 December |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} 1998 \\ \text { RM'000 } \end{array}$ | $\begin{array}{r} 1999 \\ \text { RM' }^{\prime} 000 \end{array}$ | $\begin{array}{r} 2000 \\ \text { RM'000 } \end{array}$ | $\begin{array}{r} 2001 \\ \text { RM'000 } \end{array}$ | $\begin{array}{r} 2002 \\ \text { RM'000 } \end{array}$ |
| Revenue | 132 | 362 | 12,967 | 31,087 | 33,510 |
| PBDFT | 166 | 295 | 2,005 | 6,044 | 6,384 |
| Depreciation | (6) | (66) | (131) | (161) | (167) |
| Finance cost | - | - | (95) | (111) | (188) |
| PBT | 105 | 229 | 1,779 | 5,772 | 6,029 |
| Taxation | (26) | (12) | (84) | (234) | (324) |
| Profit attributable to shareholders | 79 | 217 | 1,695 | 5,538 | 5,705 |
| Number of ordinary shares in issue | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 |
| Net EPS (RM) | 0.32 | 0.87 | 6.78 | 22.15 | 22.82 |
| Dividend | Ni] | Nil | Nil | Nil | Nīl |

Notes:
i) The audited results of BSR have been prepared based on accounting policies consistent with those previously adopted in the preparation of the Group's andited firzancial statements.
ii) In FY 1999, PBT increased due mainly to sundry income received and the commencement of the shipbuilding operation.
iii) The increase in reverue and PBT in FY 2000 was attributed mainly to rationalisation of operations of the Group whereby this company focused on vessels manufacturing activities.
iv) in FY 2001, the improvement in PBT was attributed mainly to increased sales of higher value vessels which yielded higher margins.
v) In FY 2002, revenue and PBT improved further attributed mainly to increased sales of high value vessels.
vi) In FY 1998, the effective tax rate was lower than the statutory tax rate due to the difference in treaiment of rental and equipment hire income for accounting and taxation purpose. In FY 1999, the tax charge was in relation to underprovision in previous years. No tax was provided on profit generated for FY 1999 as it formed the basis year in which tax had been waived by the government. In FYs 2000 to 2002, the tax charges were in respect of the income from the non-exempt portion of the shipbuilding operation namely rental and other income.
vii) There was no exceptional or extraordinary item in respect of the financial years under review.
viii) The net EPS has been calculated based on the profit attributable to shareholders and the number of ordinary shares in issue for each Financial year under review.

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## 5 SUMMARISED INCOME STATEMENTS - COnt'd

### 5.3 Subsidiary Companies - Cont'd

### 5.3.3. CTS

|  | Year ended 31 December |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1998 | 1999 | 2000 | 2001 | 2002 |
|  | RM' ${ }^{\prime} 000$ | RM'000 | RM'000 | RM'000 | RM'000 |
| Revenue | 9,190 | 11,696 | 12,049 | 13,705 | 16,831 |
| PBDFT | 2,834 | 5,769 | 7,946 | 9,861 | 10,039 |
| Depreciation | $(1,194)$ | (884) | $(1,438)$ | $(1,840)$ | $(2,944)$ |
| Finance cost | (530) | (254) | (355) | $(1,046)$ | $(1,582)$ |
| PBI | 1,110 | 4,631 | 6,153 | 6,975 | 5,513 |
| Taxation | - | - | - | (7) | (30) |
| Profit atuributable to sharebolders | 1,110 | 4,631 | 6,153 | 6,968 | 5,483 |
| Number of ordinary shares in issue | 2,000,000 | 2,000,000 | 2,000,000 | 2,000,000 | 2,000,000 |
| Net FPS (RM) | 0.56 | 2.32 | 3.08 | 3.48 | 2.74 |
| Dividend | Nil | Nil | Nil | Nil | Nil |

## Notes:

i) The audited results of CIS have been prepared based on accounting policies consistent with those previously adopted in the preparation of the Group's audited financial statements.
ii) In FY 1999, PBT increased as the company widened its marker reach to Indonesia, which offered favourable terms.
iii) In FY 2000, PBT improved further as time chartering activities, which yieided a higher margin, increased.
iv) In FY 2001, PBT increased further as operation gained increased efficiency.
v) For FY 2002, revenue increased further with increased size of fleet. However, PBT margin dropped due mainly to lower utilisation rate of new vessels acquired and provision for doubtful debts of RM2 million.
vi) The company was not liable to tax in FYs 1998 to 2002 , except for FY 1999 due mainly to the difference in treatment of lease payments for accounting and tax purposes and the availability of unabsorbed capital allowances to set off against taxable profit. No tax was provided on profit generated for FY 1999 as it formed the basis year in which tax was waived by the government. Taxation for FY 2001 and 2002 was in respect of interest and rental income.
vii) There was no exceptional or extraordinary item in respect of the financial years under review.
viii) The net EPS has been calculated based on the profit attributable to shareholders and the number of ordinary shares in issue for each financial year under review.

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## 5 SUMMARISED INCOME STATEMENTS - Cont'd

### 5.3 Subsidiary Companies - Cont'd

### 5.3.4. CW

|  | Year ended 31 December |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1998 RM'000 | 1999 RM 900 | $\begin{array}{r} 2000 \\ \text { RM'000 } \end{array}$ | $\begin{array}{r} 2001 \\ \mathbf{R M}^{\prime} 0000 \end{array}$ | $\begin{array}{r} 2002 \\ \text { RM' } 000 \end{array}$ |
| Revenue | 3,533 | 3,475 | 2,210 | 1,486 | 1,062 |
| PBDFT | 1,392 | 2,389 | 1,569 | 1,111 | 571 |
| Depreciation | (794) | (399) | $(370)$ | (261) | (206) |
| Finance cost | (382) | (217) | (115) | (56) | (13) |
| PBT | 216 | 1,773 | 1,084 | 794 | 352 |
| Taxation | (5) | - - | (3) | (40) | (105) |
| Pronit attributable to shareholders | 211 | 1,773 | 1,081 | 754 | 247 |
| Number of ordinary shares in issue | 80,000 | 80,000 | 80,000 | 80,000 | 80,000 |
| Net EPS (RM) | 2.64 | 22.16 | 13.51 | 9.43 | 3.09 |
| Dividend | Nil | Nil | Nil | Nil | 80 |

Notes:
i) The audited results of CW have been prepared based on accounting policies consistent with those previously adopted in the preparation of the Group's audited financial statements.
ii) PBT improved in FY 1999 attributed mainly to the gain on disposal of fixed assets of RM 617,626 and reduction in finance cost of $\mathrm{RM} 164,986$ as CW settled some of its borrowings.
iii) In FY 2000, revenue and PBT reduced as a result of rationalisation of operations of the Group whereby this company scaled down its vessels chartering activities and focused on hiring its remaining fleet, after disposal of some vessels to third parties and CTS.
iv) In FY 2001, revenue and PBT continued to drop as CW further disposed of some of its vessels.
v) In FY 2002, the further reduction in revenue and PBT was due to the effect of the disposal of vessels in previous years.
vi) In FYs 1998, 2000, 2001 and 2002, the tax charges were lower than the statutory tax rates. This was due mainly to the difference in treatment of lease payments for accounting and taxation purposes, and availability of unabsorbed capital allowances to offset against taxable profit. No tax was provided on the profit generated for FY 1999 as it formed the basis year in which tax had been waived by the government.
vii) There was no exceptional or extraordinary item in respect of the financial year under review.
viii) The net EPS has been calculated based on the profit attributable to shareholders and the number of ordinary shares in issue for each financial year under review.

## 5 SUMMARISED INCOME STATEMENTS - Cont'd

### 5.3 Subsidiary Companies - Cont'd

### 5.3.5. COL

|  | 4 months ended <br> 31 December 2000 <br> RM'000 | Year ended 31 December |  |
| :---: | :---: | :---: | :---: |
|  |  | $\begin{array}{r} 2001 \\ \text { RM'000 } \end{array}$ | $\begin{array}{r} 2002 \\ \mathbf{R M}^{\prime} 000 \end{array}$ |
| Revenue | 117 | 619 | 497 |
| PBDFT | 46 | 437 | 262 |
| Depreciation | (21) | (107) | (57) |
| Finance cost | - | - | - |
| PBT | 25 | 330 | 205 |
| Taxation | $=$ | (10) | (6) |
| Profit attributable to shareholders | 25 | 320 | 199 |
| Weighted number of ordinary shares in issue | 俍 939 | 1,538 | 1,553 |
| Net EPS (RM) | 79.87* | 208.06 | 128.14 |
| Dividend | Nil | Nil | Nil |

* Annualised

Notes:
i) The audited results of COL have been prepared based on accounting policies consistent with those previously adopted in the preparation of the Group's audited financial statements.
ii) COL was incorporated on 6 September 2000 and commenced operations in FP2000.
iii) In FY 2001, the increase in revenue and PBT was due mainly to the operation being for a full year.
iv) For FY 2002, revenue and PBT dropped due mainly to the disposal of a vessel and provision for doubtful debts amounting to RM214,890.
v) There was no exceptional or extraordinary item in respect of the financial years/period under review.
vi) The net EPS has been calculated based on the profit attributable to shareholders and the weighted average number of ordinary shares in issue for each financial year/period under review.

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## 5 SUMMARISED INCOME STATEMENTS - Cont'd

### 5.3 Subsidiary Companies - Cont'd

5.3.6. CM
9 months ended
31 December 2000
RM' 000

| Year ended 31 December |  |
| ---: | ---: |
| 2001 | 2002 |
| RM'000 | RM' $^{\prime} 000$ |


| Revenue | - | 495 | 615 |
| :---: | :---: | :---: | :---: |
| PBDFT | - | (2) | 522 |
| Depreciation | - | (148) | (231) |
| Finance cost | - | (66) | (125) |
| PBT | - | (216) | 166 |
| Taxation | - | (6) | (7) |
| (Loss)/profit attributable to shareholders | - | (222) | 159 |
| Number of ordinary shares in issue | 250,000 | 250,000 | 250,000 |
| Net (loss)/earning per share ( RM ) | - | (0.89) | 0.64 |
| Dividend | Nil | NiI | Nil |

Notes:
i) The audited results of CM have been prepared based on accounting policies consistent with those previously adopted in the preparation of the Group's audited financial statements.
ii) CM was incorporated on 25 March 2000 and commenced operations in FY 2001.
iii) The company suffered a loss in FY 2001 due mainly to loss in foreign exchange of approximately RM0.25 million.
iv) In FY 2002, the rate of increase in PBT was higher than the revenue due mainly to the gain in foreign exchange of appreximately RM458,000.
v) There was no exceptional or extraordinary item in respect of the financial years/period under review.
vi) The net EPS has been calculated based on the (loss)/profit attributable to shareholders and the number of ordinary shares in issue for each financial year/period under review.

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## 6. SUMMARISED BALANCE SHEETS

The summarised andited balance sheets of the Company and its subsidiary companies for the 5 financial years ended 31 December 2002 are as follows:

### 6.1. The Company

|  | As at |  |  |
| :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} 31.12 .2000 \\ \text { RM'000 } \end{array}$ | $\begin{array}{r} 31.12 .2001 \\ \text { RM' }^{\prime} 000 \end{array}$ | $\begin{array}{r} 31.12 .2002 \\ \text { RM }^{\circ} 000 \end{array}$ |
| Investment in subsidiaries | - | - | 61,395 |
| Current assets | - | 572 | 704 |
| Current liabilities | (4) | (581) | $(4,042)$ |
| Net curren! Iiabilities | (4) | (9) | $(3,338)$ |
|  | (4) | (9) | 58,057 |
| Sthare capital | * | * | 53,500 |
| Share premium | - | - | 4,499 |
| (Accumulated losses)/Retained profits | (4) | (9) | 58 |
|  | (4) | (9) | 58,057 |
| (Net liabilities) / Net tangible assets ("NTA") per share (RM) | (41.82) | (90.00) | 1.09 |

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## 6 SUMMARISED BALANCE SHEETS - Cont'd

### 6.2. Subsidiary Companies

### 6.2.1. SM

|  | As at |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} 31.12 .1998 \\ \text { RM' }^{\prime} 000 \end{array}$ | $\begin{array}{r} 31.12 .1999 \\ \text { RM' }^{\prime} 000 \end{array}$ | $\begin{array}{r} 31.12 .2000 \\ \text { RM•000 } \end{array}$ | $\begin{array}{r} 31.12 .2001 \\ \mathbf{R M}^{\prime} \mathbf{0} 00 \end{array}$ | $\begin{array}{r} 31.12 .2002 \\ \text { RM' } 000 \end{array}$ |
| Property, plant and equipnent | 7:125 | 6,712 | 6,223 | 9,471 | 8,708 |
| Subsidiary company | (5) | - | - | - | - |
| Current assets | 14,607 | 20,384 | 20,737 | 18,701 | 11,531 |
| Current liabilities | $(9,224)$ | (9,912) | (9,147) | (10.257) | $(5,619)$ |
| Net current assets | 5,383 | 10,472 | 11,590 | 8,444 | 5,912 |
| Long term liabilities | $(3,621)$ | (2,354) | $(1,118)$ | (49) | (27) |
| Deferred taxation | (435) | (409) | (450) | (450) |  |
|  | 8,447 | 14,421 | 16,245 | 17,416 | 14,593 |
| Share capital | 750 | 750 | 750 | 2,000 | 6,000 |
| Retained profits | 7,697 | 13,671 | 15,495 | 15,416 | 8,593 |
|  | 8,447 | 14,421 | 16,245 | 17,416 | 14,593 |
| NTA per share (RM) | 11.26 | 19.23 | 21.66 | 8.71 | 2.43 |

### 6.2.2. BSR

| Property, plant and equipment | 446 | 584 | 1,043 | 961 | 1,751 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Other non-current assets | - | - | - | - | 1,323 |
| Current assets | 222 | 742 | 7,238 | 19,789 | 37,438 |
| Current liabilities | (279) | (720) | $(5,980)$ | $(12,912)$ | $(25,762)$ |
| Net current assets/ (liabilities) | (57) | 22 | 1,258 | 6,877 | 11,676 |
| Long term liabilities | - | - | - | - | $(1,200)$ |
| Deferred taxation | - | - | - | - | (6) |
|  | 389 | 606 | 2,301 | 7,838 | 13,544 |
| Share capital | 250 | 250 | 250 | 250 | 250 |
| Retained profits | 139 | 356 | 2,051 | 7,588 | 13,294 |
|  | 389 | 606 | 2,30! | 7,838 | 13,544 |
| NTA per share (RM) | 1.56 | 2.42 | 9.20 | 31.35 | 54.18 |

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## 6 SUMMARISED BALANCE SHEETS - Cont'd

### 6.2 Subsidiary Companies - Cont'd

### 6.2.3. CTS

|  | As at |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} 31.12 .1998 \\ \text { RM' }^{\prime} 000 \end{array}$ | $\begin{array}{r} 31.12 .1999 \\ \text { RM' }^{\prime} 000 \end{array}$ | $\begin{array}{r} 31.12 .2000 \\ \text { RM' }^{\prime} 000 \end{array}$ | $\begin{array}{r} 31.12 .2001 \\ \text { RM'000 } \end{array}$ | $\begin{array}{r} 31.12 .2002 \\ \mathrm{RM} \cdot 000 \end{array}$ |
| Property, plant and equipment | 11,699 | 18,737 | 24,982 | 39,264 | 47,908 |
| Subsidiary companies | - | - | 2,322 | 2,949 | - |
| Other non-current assets | - | - | - | - | 946 |
| Current assets | 4,486 | 3,956 | 6,205 | 8,690 | 15,608 |
| Current liabilities | (10,521) | $(12,889)$ | (13,373) | $(22,245)$ | $(27,441)$ |
| Net current liabilities | $(6,035)$ | $(8,933)$ | $(7,168)$ | $(13,555)$ | $(11,833)$ |
| Long term liabilities | $(1,002)$ | (511) | (4,690) | $(6,244)$ | $(9,124)$ |
|  | 4,662 | 9,293 | 15,446 | 22,414 | 27,897 |
| Shate capital | 500 | 500 | 2,000 | 2,000 | 2,000 |
| Retained profits | 4,162 | 8,793 | 13,446 | 20,414 | 25,897 |
|  | 4,662 | 9,293 | 15,446 | 22,414 | 27,897 |
| NTA per share (RM) | 9.32 | 18.59 | 7.72 | 11.21 | 13.95 |

### 6.2.4. CW

| Plant and equipment | 6,165 | 5,287 | 4,630 | 3,163 | 2,024 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Curent assets | 4,280 | 5,487 | 2,560 | 3,750 | 4,132 |
| Current liabilities | $(6,432)$ | $(5,867)$ | (1,827) | $(1,044)$ | (91) |
| Net current (liabilities)/assets | $(2,152)$ | (380) | 733 | 2,706 | 4,041 |
| Long term Habilities | (1,782) | (903) | (278) | (16) | - |
| Deferred taxation | - | - | - | (14) | (59) |
|  | 2,231 | 4,004 | 5,085 | 5,839 | 6,006 |
| Share capital | 80 | 80 | 80 | 80 | 80 |
| Retained profits | 2,151 | 3,924 | 5,005 | 5.759 | 5,926 |
|  | 2,231 | 4,004 | 5.085 | 5,839 | 6,006 |
| NTA per share (RM) | 27.89 | 50.05 | 63.57 | 72.99 | 75.08 |

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## 6 SUMMARISED BALANCE SHEETS - Cont'd

### 6.2 Subsidiary Companies - Cont'd

### 6.2.5. COL

|  | As at |  |  |
| :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} 31.12 .2000 \\ \text { RM' }^{\prime} 000 \end{array}$ | $\begin{array}{r} 31.12 .2001 \\ \text { RM' }^{\prime} 600 \end{array}$ | $\begin{array}{r} 31.12 .2002 \\ \text { RM }^{\prime} 000 \end{array}$ |
| Plant and equipment | 1,293 | 792 | 735 |
| Subsidiary company | 883 | 903 | 903 |
| Other non-current assets | - | 997 | 491 |
| Current assets | 67 | 1,080 | 1,385 |
| Current liabilities | (3) | (480) | (23) |
| Net current assets | 64 | 600 | 1,362 |
|  | 2,240 | 3,292 | 3,491 |
| Share capital | 4 | 6 | 6 |
| Share premium | 2,213 | 2,943 | 2,943 |
| Retained profits | 23 | 343 | 542 |
|  | 2,240 | 3,292 | 3,491 |
| NTA per share (RM) | 560.00 | 548.67 | 581.83 |

### 6.2.6. CM

| Plant and equipment | 46 | 3,345 | 3,659 |
| :---: | :---: | :---: | :---: |
| Deferred expenses | 39 | 18 | - |
| Current assets | 758 | 1,845 | 1,291 |
| Current liabilitics | (88) | (4,305) | $(4,273)$ |
| Net current assets | 670 | $(2,460)$ | $(2,982)$ |
| Long term liabilities | - | (432) |  |
|  | 755 | 471 | 677 |
| Share capital | 944 | 944 | 944 |
| Accumulated losses | - | (250) | (99) |
| Reserves | (189) | (223) | (168) |
|  | 755 | 471 | 677 |
| NTA per share (RM) | 0.80 | 0.50 | 0.72 |

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## 7. PROFORMA CONSOLIDATED CASH FLOW STATEMENT

The following proforma consolidated cash flow statement has been prepared for illustrative purposes only, based on the audited financial statcments of Coastal, SM, BSR, CTS, CW, COL and CM for the year cnded 31 December 2002, on the assumption that the Group had been in existence throughout the period under review:

## CASH FLOWS FROM OPERATING ACTIVITILS

Profit before taxation but after minority interest
Adjustments for:
Depreciation of propesty, plant and equipment
Finance costs
Minorily interest
Turealised gain on foreign exchange
Provision for bad and doubtful debts
Loss on disposal of equipment
Surphus from insurance claim
Interest income

Operating profit before working capital changes
lncrease in inventories
Decrease in receivables


* Cash and cash equivalents comprise the following:
- Cash and bank balances
$8 \quad 3,618$
- Overdraft
8.9
(549)
3,069


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## 8. STATEMENTS OF ASSETS AND LIABILITIES

We set out below the statements of assets and liabilities of the Company and the Group based on the audited financial statements of the Company and the Group as at 31 December 2002 which should be read in conjunction with the notes thereto:

|  | Note | COMPANY RM'000 | GROUP RM'000 |
| :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |
| Property, plant and equipment | 8.2 | - | 70,510 |
| Investment in subsidiary companjes | 8.3 | 61,395 | - |
| Trade receivables | 8.5 | - | 1,323 |
| Other receivables | 8.6 | - | 1,437 |
|  |  | 61,395 | 73,270 |
| CURRENT ASSETS |  |  |  |
| Inventories | 8.4 | - | 11,870 |
| Trade receivables | 8.5 | - | 12,034 |
| Other recejvables | 8.6 | 704 | 9,990 |
| Tax refundable |  | - | 173 |
| Cash and bank balances |  | - | 3,618 |
|  |  | 704 | 37,685 |
| CURRENT LIABILITIES |  |  |  |
| Amount due to a subsidiary company | 8.7 | 3,820 |  |
| Amount due to directors | 8.8 | - | 1,926 |
| Amounts due to bankers | 8.9 | - | 21,004 |
| Trade payables | 8.10 | - | 4,040 |
| Other payables | 8.11 | 222 | 5,757 |
| Hire purchase creditors | 8.12 | - | 22 |
| Provision for taxation |  | - | 96 |
|  |  | 4,042 | 32,845 |
| NET CURRENT <br> (LIABILITIES)/ASSETS |  | $(3,338)$ | 4,840 |
| LONG TERM LIABILITIES |  |  |  |
| Deferred taxation | 8.13 | - | 65 |
| Amounts due to bankers | 8.9 | - | 10,076 |
| Other payables | 8.11 | - | 249 |
| Hire purchase creditors | 8.12 | - | 27 |
|  |  | - | $(10,417)$ |
|  |  | 58,057 | 67,693 |
| Share capital | 8.14 | 53,500 | 53.500 |
| Share premiam | 8.15 | 4,499 | 4,499 |
| Consolidation reserve |  | - | 6,366 |
| Currency translation reserve |  | $\checkmark$ | 5 |
| Retained profits |  | 58 | 3,289 |
|  |  | 58,057 | 67,659 |
| Minority interest |  | - | 34 |
|  |  | 58,057 | 67,693 |
| Net tangible assets per share (RM) |  | 1.09 | 1.26 |

## 8 STATEMENTS OF ASSETS AND LIABILITIES-Cont'd

### 8.1. Significant Accounting Policies

## (a) Basis of Accounting

The slatements of assets and liabilities have been prepared under the historical cost convention unless otherwise indicated in the significant accounting policies and comply with the provisions of the Companies Act, 1965 and applicable Approved Accounting Standards issued by the Malaysian Accounting Standards Board.

## (b) Basis of Consolidation

The statements of assets and liabilities incorporate the financial statements of the Company and all its subsidiaries made up to 31 December 2002. Particulars of the subsidiary companics are set out in section 2.3 to this report. The results of subsidianies acquired or disposed of are included in the consolidated financial statements from the date of acquisition or up to the date of disposal, as applicable.

The financial statements of the subsidiaries are consolidated based on the acquisition method of accounting. The difference between the consideration paid for the shares in the subsidiary companies and the value of attributable net assets acquired is treated as goodwill or reserve on consolidation where applicable. Goodwill arising on consolidation is not amortised.

Intra-group transactions, balances and resulting unrealised gains are etiminated on consolidation and the consolidated financial statements reflect external transactions only. Unrealised losses are eliminated on consolidation unless costs caunot be recovered.

The gain or loss on disposal of a subsidiary company is the difference between net disposal proceeds and the Group's share of its net assets together with any unamortised balance of goodwill and exchange differences which were not previously recognisec in the consolidated income statement.

Minority interest is measured at the minorilies share of the post acquisition fair value of the identifiable assets and liabilities of the acquiree.

## (c) Investment in Subsidiary Companies

A subsidiary company is defined as a company in which the Group has a long term interest of more than $50 \%$ of the equity and whose financial and operating policy decisions are controlled by the Group.

The Company's investments in subsidiary companies are stated at cost less impaiment loss. The policy for the recognition and measurement of impairment loss is in accordance with note 8.1 (i) below.

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## 8 STATEMENTS OF ASSETS AND LIABILITIES-Cont'd

### 8.1 Significant Accounting Policies - Cont'd

(c) Investment in Subsidiary Companies - Cont'd

On disposal of such investments, the difference between net disposal proceeds and their carrying amounts is recognised as income or expense in the income statement.

## (d)

Property, Plant and Equipment and Depreciation

Property, plant and equipment are stated at cost less accumulated depreciation and impairment loss. The policy for the recognition and measurement of impairment loss is in accordance with note $8.1(\mathrm{f})$.
(i) Leasehold land held on long-term leases (with remaining lease period of over 50 years) is not amortised. The non-amortisation of the long leasehold land has no material effect on the financial statements. The effect on the non-amortisation of the leasehold land is disclosed under note 8.2 to this report.

Short leasehold land and building are amortised over 50 years or over the unexpired period of the lease whichever is shorter.
(ii) All other property, plant and equipment are depreciated over their estimated usefui lives after taking into account estimated net realisable values using the straight line method. The estimated useful lives are as follows:

| Factory buildings | 15 years |
| :--- | ---: |
| Workshop | $10-15$ years |
| Slipway | 20 years |
| Tugboats and barges | $11-15$ years |
| Heavy machinery and equipment | 10 years |
| Motor vehicles | 5 years |
| Telecommunications and office equipment, furniture and | 5 years |
| $\quad$ fittings |  |
| Renovation | 10 years |

Fully depreciated property, plant and equipment are relained in the financial statements until they are no longer in use.

## 8 STATEMENTS OF ASSETS AND LIABILITIES-Cont'd

### 8.1 Significant Accounting Policies - Cont'd

## (e) Leased Property, Plant and Equipment

(i) Finance leases

Property, plant and equipment held under leasing arrangements that transfer substantially all the risks and rewards of ownership to the Group are capitalised. The capital element of the related rental obligations is included in creditors. The interest element of the rental obligations is written off in the income statement so as to produce a constant periodic rate of charge. These property, plant and equipment are depreciated over their expected useful lives on the basis outlined in note 8.1 (d)(ii) above.
(ii) Operating leases

Lease rental payments on operating leases are recognised in the income statement in the year in which they are payable.

## (f) Impairment of Assets

At each balance sheet date, the Group reviews the carrying amounts of its assets, other than inventories and financial assets, to determine whether there is any indication that those assets have suffered an impairment loss.

Where an indication of impairment exists, the recoverable amount of the assets is determined and the carrying amount of the assets is written down immediately to its recoverable amount. Impairment loss is recognised as an expense. Any reversal of an impairment loss will be immediately recognised as income.

## (g) Inventories

Inventories are valued at the lower of cost and net realisable value and are computed on the weighted average basis. In arriving at the net realisable value, due allowance is made for all damaged, obsolete and slow moving items, where applicable.

Work-in-progress comprises cost of materials, direct labour and overheads of unsold vessels in progress and is stated at cost. Full provision is made for estimated losses where applicable.

Cost of consumable stores includes expenses incurred in bringing the inventories into stores and is computed using the weighted average basis.

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## 8 STATEMENTS OF ASSETS AND LIABILITIES-Cont'd

### 8.1 Significant Accounting Policies - Cont'd

## (h) Provisions for Liabilities

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, where it is probable that an oufflow of resources embodying economic benefits will be required to settle the obligation and when a reliable estimate can be made of the amount of the obligation.

## (i) Deferred Taxation

Deferred taxation is provided using the liability method for the tax effects of all material timing differences other than differences which are not expected to reverse in the foresceable future. In accounting for timing differences, deferred tax debits are not accounted for unless there is reasonable expectation of their realisation.

## (j) Revenue Recognition

Sales of tugboats and barges are recognised upon delivery of vessels to customers during the year.

Provision of vessel repairs and maintenance services and sub-contract services are recognised upon rendering of services.

Provision of tugboats, barge and equipment hiring are recognised upon rendering of services.

Interest is recognised on a time proportion basis that reflects the effective yield on the assets.

Transactions between companies within the Group are excluded in determining the revenue of the Group.

Dividend income is recognised when the shareholders' right to receive payment is established.

## 8 STATEMENTS OF ASSETS AND LIABILITIES-Cont'd

### 8.1 Significant Accounting Policies - Cont'd

## (h) Foreign Currencies

(i) Foreign currency transactions

Foreign currency transactions are recorded in Ringgit Malaysia at the rates of exchange approximating those ruling at transaction dates. Foreign currency assets and liabilities are reported at the rates ruling at balance sheet date. All gains or losses on exchange are dealt with through the income statements.
(ii) Foreign entities

Financial statements of forcign consolidated subsidiary companies are translated into Ringgit Malaysia at the rates of exchange which approximate those prevailing at balance sheet date except for share capital, which is recorded at historical rates, while income statements are translated at average rates for the year. Exchange differences are transferred directly to the Currency Translation Reserve.

Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the Company and translated at the exchange rate ruling at the dates of transaction.

The principal exchange rates for every anit of foreign currency ruling at balance sheet date used are as follows:

|  | RM |
| :--- | ---: |
| Australian Dollar | 2.1489 |
| Euro | 3.9811 |
| Indonesian Rupiah (RP100) | 0.0425 |
| Singapore Dotlar | 2.1887 |
| United States Dollar | 3.8000 |

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## 8 STATEMENTS OF ASSETS AND LIABILITIES-Cont'd

### 8.1 Significant Accounting Policies - Cont'd

## (l) Cash and Cash Equivalents

Cash comprises cash on hand and demand deposits. Cash equivalents are highly liquid investments which are readily convertible to cash with short periods to maturity and are subject to an insignificant risk of changes in value. They also include borrowings which are not subject to a term facility and are integral to the cash management function of the Group and of the Company.

## (m) Financial Instruments

Financial instruments are recognised in the balance sheet when the Group has become a party to the contractual provisions of the instrument.

Financial instruments are classified as liabilities or equity in accordance with the substance of the contractual arrangement. Interest, dividends, gains and losses relating to a financial instrument classified as a liability, are reported as expense or income. Distributions to holders of financial instruments classified as equity are debited directly to equity.

## (i) Trade Receivables

Trade receivables are carried at anticipated realisable values. Bad debts are written off when identified. An estimate is made for doubtful debts based on a review of all outstanding amounts as at the balance sheet date.
(ii) Trade Payables

Trade payables are stated at cost which is the fair value of the consideration to be paid in the future for goods and services received.

## (iii) Interest-bearing Borrowings

Interest-bearing bank overdrafts and other facilities are recorded at the amount of proceeds received, net of transaction costs. Borrowing costs are reported in the income statement as an expense in the period in which they are incurred.

Borrowing costs directly attributable to the acquisition and construction of property, plant and equipment are capitalised as part of the cost of those assets, until such time as the assets are ready for their intended use or for sale. All other borrowing costs are recognised in the income statement as an expense in the period in which they are incurred.

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## 8 STATEMENTS OF ASSETS AND LIABLLITIES-Cont'd

### 8.2. Property, Plant and Equipment

|  | $\begin{array}{r} \text { At } \\ \text { Cost } \\ \mathbf{R M}^{\prime} 0000 \end{array}$ | Accumulated Depreciation RM'000 | Net book value RM'000 |
| :---: | :---: | :---: | :---: |
| GROUP |  |  |  |
| Long leasehold land | 2,649 | - | 2,649 |
| Buildings | 15,442 | 2,621 | 12,821 |
|  | 18,091 | 2,621 | 15,470 |
| Tugboats, barges, heavy machinery and equipment | 63,571 | 8,971 | 54,600 |
| Motor vehicles | 755 | 601 | 154 |
| Tclecommunication and office equipment, furniture, fittings and renovation | 979 | 693 | 286 |
|  | 83,396 | 12,886 | 70,510 |

Certain leaschold land and buildings and tugboats of the Group with an aggregate net book value of approximately RM18.8 million have been charged in favour of the Group's bankers to secure overdraft and term loan facilities granted to the Group. In addition, property, plant and equipment of the Group amounting to RM15.3 million are pledged by way of a debenture in favour of the bankers to secure revolving credit facilities granted to the Group. The details of the banking facilities are stated in note 8.9 below.

Motor vehicles acquired under hire purchase arrangements are as follows:

## GROUP RM’000

At cost 97
Accumulated depreciation _(38)
Net book value 59

The financial impact of non-amortisation of the long leasehold land on the Financial results as stated in note 8.1(d)(i) is a decrease in amortisation charge for the Group of RM37,139.

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## 8 STATEMENTS OF ASSETS AND LIABILITEES-Cont'd

### 8.3. Investment In Subsidiary Companies

COMPANY
RMP000

Unquoted shares - at cost
61,395

| Subsidiary Companies | Purchase Consideration |  |  |
| :---: | :---: | :---: | :---: |
|  | Ordinary shares of RMI. 00 issued at a premiom of 0.084 per share of the Company RM'000 | $\begin{array}{r} \text { Cash } \\ R M^{\prime} 000 \end{array}$ | Total RM'000 |
| SM | 20,435 | - | 20,435 |
| BSR | 10,450 | - | 10,450 |
| CTS | 21,275 | - | 21,275 |
| CW | 5,839 | - | 5,839 |
| COL | - | 3,396 | 3,396 |
|  | 57,999 | 3.396 | 61,395 |

The details of the subsidiaries are stated in section 2.3 of this report.
Reserve arising from the aforementioned acquisitions amounting to RM6,366,000 has been accounted for using the acquisition method of accounting effective 1 December 2002.

### 8.4. Inventories

GROUP RMP000

## At cost

Finished goods 1,450
Work-in-progress $\quad 7,070$
$\begin{array}{ll}\text { Input material } & 3,285\end{array}$
Spare parts $\quad 65$
11,870

There were no inventories stated at net realisable valuc as at 31 December 2002.

## 8 STATEMENTS OF ASSETS AND LIABILITIES-Cont'd

### 8.5. Trade Receivables

GROUP
RM'000

The Group's normal trade credit terms ranges from 30 to 180 days. Other credit terms are assessed and approved on a case-by-case basis.

The Group has no significant concentration of credit risk that may arise from exposure to a single debtor or to groups of debtors.

The foreign currency exposure of trade receivables of the Group is as follows:

> GROUP
> RM'000

| Indonesian Rupiah | 1,801 |
| :--- | ---: |
| Singapore Dollar | 876 |
| United States Dollar | 776 |
|  | 3,453 |

### 8.6. Other Receivables

| COMPANY | GROUP |
| ---: | :--- |
| RM'000 | RM'000 |


| Receivable within 12 months | 704 | 9,990 |
| :--- | ---: | ---: |
| Receivable after 12 months | - | 1,437 |
|  |  | 704 |

The other receivables of the Company represent expenditure incurred in relation to the Listing Exercise of the Company. These expenses are to be set-off against the share premium account upon successful listing of the Company's shares on the Main Board of the KLSE.

## 8 STATEMENTS OF ASSETS AND LIABILITIES-Cont’d

### 8.6 Other Receivables - Cont'd

Included in other receivables of the Group is an amount of RM820,716 due from a company in which the wife of a director of a subsidiary is a director. This amount represents the outstanding proceeds on the disposal of a barge to the said company. It is interest-free and receivable by 42 equal instalments commencing July 2001.

The Group or the Company has no significant concentration of credit risk that may arise from exposures to a single debtor or to groups of debiors.

The foreign currency exposure of other receivables of the Group is as follows:

> GROUP
> RM'000

| Indonesian Rupiah | 1,150 |
| :--- | ---: |
| Singapore Dollar | 157 |
| United States Dollar | 7,228 |
|  | $\boxed{8,535}$ |

### 8.7. Amount Due To A Subsidiary Company

This represents unsecured, interest-free advances from a subsidiary company with no fixed terms of repayment.

### 8.8. Amount Due To Directors

|  | GROUP <br> RM'000 |
| :--- | ---: |
| Ng Chin Heng | 1,284 |
| Ng Chin Shin | 642 |

These amounts are unsecured, interest-free and have no fixed term of repayment.

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## 8 STATEMENTS OF ASSETS AND LIABILITIES-Cont'd

### 8.9. Amounts Dae To Bankers

\(\left.\begin{array}{lr}GROUP <br>

RM'000\end{array}\right\}\)| 549 |
| ---: |
| Secured: |
| Bank overdrafts |
| Revolving credits |
| Trade loans |
| Term loan |
| Bank loans |
| Islamic bank loan |
|  |
| Less : Portion repayable after 12 months |
| Not later than two years |
| Later than two years but not later than five years |
| Later than five years |
|  |
| Portion repayable within twelve months |

The effective weighted average interest rates for the borrowings during the financial year were as follows:
\%
Bank overdrafts $\quad 7.75$
Revolving credits $\quad 8.00$
Trade loans 9.67
Term loan 8.63
Bank loans 9.30
Islamic bank loan $\quad 7.45$

Term loan is repayabie by 30 monthly instalments commencing July 2002.

The repayment terms for bank loans range from 48 to 60 monthly instalments, commencing from October 2000 to August 2003.

The Islamic bank loan is structured under the Syariah principle of Bai Bithaman Ajil at the banker's sale price of RM306.032 and is repayable over ten years commencing November 1997.

## 8 STATEMENTS OF ASSETS AND LIABMLITES-Cont'd

### 8.9 Amounts Due to Bankers - Cont'd

The bank overdtafts are secured by:
(a) legal charges over a leasehold building of a subsidiary company;
(b) third party legal charges over the leasehold buldings of a company in which certain Directors of the Company are also directors; and
(c) guarantees given by certain Directors of the Company and a director of certain subsidiary companies.

The trade loans, revolving credits and term loan are secured by:
(a) legal charges over all the leasehold lands with factory buildings of a subsidiary company;
(b) legal charges over all present and future fixed and floating assets of two subsidiary companies;
(c) unconditional corporate guarantees by two subsidiary companies; and
(d) irrevocable and unconditional joint and several guarantees by certain Directors of the Company and a director of certain subsidiary companies.

The bank loans and Islamic bank loan are secured by:-
(a) legal charges over certain feasehold buildings, tugboats and barges of a subsidiary company;
(b) joint and several guarantees by certain Directors and a director of certain subsidiary companies;
(c) corporate guarantees issued by a subsidiary company; and
(d) legal charges over all present and future fixed and floating assets of certain subsidiary companies.

### 8.10 Trade Payables

Included in trade payables is an amount of $\mathrm{RM} 17,288$ due to a partnership in which a director of a subsidiary has interest.

The normal trade credit term granted to the Group ranges from 30 to 90 days.

## 8 STATEMENTS OF ASSETS AND LIABILITIES-Cont'd

### 8.10 Trade Payables - Cont'd

The foreign currency exposure of trade payables of the Group is as follows:

> GROUP
> RM'000

| Australian Dollar | 21 |
| :--- | ---: |
| Euro | 12 |
| Indonesian Rupiah | 13 |
| Singapore Dollar | 1,808 |
| United States Dollar | 78 |
|  | 1,932 |

8.11 Other Payables

| COMPANY | GROUP |
| ---: | ---: |
| RM'000 | $\mathbf{R M}^{\prime} \mathbf{0 0 0}$ |


| Payable within 12 months | 222 | 5,757 |
| :--- | ---: | ---: |
| Payable after 12 months | - | 249 |
|  | 222 | 6,006 |

The foreign currency exposure of other payables of the Group is as follows:

| Euro | 2 |
| :--- | ---: |
| Indonesian Rupiah | 36 |
| United States Dollar | 126 |
|  | 164 |

Included in the other payables of the Group is an amount of $\mathrm{RM} 2,354,000$ owed by a subsidiary company to a shareholder of the Company, Madam Pang Fong Thau. It is unsecured and has no fixed tem of repayment.

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## 8 STATEMENTS OF ASSETS AND LIABILITIES-Cont'd

### 8.12 Hire Purchase Creditors

|  |  |
| :--- | ---: |
| Hire-purchase payments:- | GROUP <br> RM'000 |
| - not later than one year |  |
| - later than one year and not later than five years | 25 |
|  | 29 |
| Less: Future interest charges | 54 |
|  | $(5)$ |
| Current - not later than one year |  |
| Non-current - later than one year and not later than five |  |
| years | 49 |

### 8.13 Deferred Taxation

## GROUP <br> RM'000

At date of acquisition and carried forward
65

This is in respect of the following timing differences:
On excess of capital allowances over depreciation

The following potential deferred tax liabilities of certain subsidjary companies have not been provided for in the financial statements as it is anticipated that the tax effects of such deferrals will not reverse in the foreseeable future:

|  | GROUP <br> RM'000 |
| :--- | ---: |
| Capital allowances in excess of depreciation | 32,511 |
| Excess of fair value of land and buildings of |  |
| subsidiaries acquired during the year over their |  |
| respective carrying amounts in subsidiaries' financial |  |
| statements |  |
| Unabsorbed capital allowances | 5,725 |
|  | $(3,197)$ |

## 8 STATEMENTS OF ASSETS AND LIABILITIES-Cont'd

### 8.14 Share Capital

COMPANY/
GROUP
RM'000

## Ordinary shares of RM1 each:

- Authorised
- Issued and fully paid-up:


### 8.15 Share Premium

The share premium arose from the issurance of shares at a premiam RM0.084 per share.

### 8.16 Unabsorbed Capital Allowances

As at 31 December 2002, one of the subsidiary companies has unabsorbed capital allowances amounting to RM3,604,000 which, subject to the agreement of the Inland Revenue Board, can be carried forward and utilised to offset against future business profits of the subsidiary company.

### 8.17 Financial Instruments

(a) Financial risk management objectives and policies

The Group's financial risk management policy seeks to ensure that adequate financial resources are available for the Group's business operations whilst managing its input material price, interest rate, foreign exchange, liquidity and credit risks.
(b) Price risk

The Group's earnings are affected by changes in the prices of its input materials and manufactured products.

## 8 STATEMENTS OF ASSETS AND LLABILITIES-Cont'd

### 8.17 Financial Instruments -Cont'd

(c) Interest rate risk

The Group's borrowings comprise a mixture of fixed and floating interest-bearing debts. The Group manages its interest exposure by maintaining a prodent mix of fixed and floating rate borrowings. This strategy allows it to gain access 10 cheaper funding in a low interest rate environment and achieve a certain level of protection against hikes.
(d) Foreign exchange risk

The Group operates in Indonesia and Malaysia and is exposed to various currencies, mainly Indonesian Rupiah, United States Doliar and Singapore Dollar. Foreign currency denominated assets and liabilities together with expected cash flows from highly probable purchases and sales give rise to foreign exchange exposures.

Foreign exchange exposures in transactional currencies othor than functional currencies of the operating entities are kept to an acceptable level.

The Group minimises its exposure to foreign exchange risks by transacting with its business partners in Ringgit Malaysia, United States Dollar or other foreign currencies, namely Singapore Dollar, Australian Dollar and Euro which are relatively stable.

For transactions conducted in currencies other than those mentioned above, the Group will closely monitor the movement of those forcign currencies and would take appropriate action to minimise adverse impact to the Group.

The financial assets and financial liabilities of the Group as at 31 December 2002 that are not denominated in their functional currencies are as follows:

| Functional currency of the Group |  |  |
| :--- | ---: | ---: |
| Cash and bank balances | Ringgit <br> Malaysia <br> RM'000 | Indonesian <br> Rupiah <br> RM'000 | | Total |
| ---: |
| RM'000 |

## 8 STATEMENTS OF ASSETS AND LIABILITIES-Cont'd

8.17 Financial Instruments -Cont'd
(d) Foreign exchange risk - Cont'd

| Functional currency of the Group | Ringgit <br> Malaysia <br> RM'000 | Indonesian <br> Rupiah <br> RM’ | Total |
| :--- | ---: | ---: | ---: | ---: |
| RM'000 |  |  |  |

## Other receivables

| Indonesian Rupiah | 114 | - | 114 |
| :--- | ---: | ---: | ---: |
| Singapore Dollar | 157 | - | 157 |
| Uniled States Dollar | 5,382 | 1,847 | 7,229 |
|  |  | 5,653 | 1,847 |

## Trade payables

| Australian Dollar | 20 | - | 20 |
| :--- | ---: | ---: | ---: |
| Euro | 12 | - | 12 |
| Indonesian Rupiah | 14 | - | 14 |
| Singapore Dollar | 1,808 | - | 1,808 |
| United States Dollar | 78 | - | 78 |
|  | 1,932 | - | 1,932 |

## Other payables

| Euro | 2 | - | 2 |
| :--- | ---: | ---: | ---: |
| Indonesian Rupiah | 23 | - | 23 |
| United States Dollar | 109 | 17 | 126 |
|  |  | 134 | 17 |
|  |  | 151 |  |

(e) Liquidity risk

The Group actively manages its debt maturity profile, operating cash flows and the availability of funding so as to ensure that all refinancing, repayment and funding needs are met. As part of its overall prudent liquidity management, the Group maintains sufficient levels of cash or cash convertible investments to meet its working capital requirements.

## 8 STATEMENTS OF ASSETS AND LIABILITIES-Cont'd

### 8.17 Financial Instruments-Cont'd

## (f) Credil risk

Credit risk is minimised and monitored via strictly limiting the Group's associations to business partners with high creditworthiness. Trade receivables are monitored on an ongoing basis by the Board.

Fair values
The net fair value of financial liability which is not carried at fair value on the balance sheet of the Company is represented as follows:

Carrying Fair
Amount Value RM'000 RM'000

## Financial Liability

Amounts due to a subsidiary company $\qquad$

* It is not practical to estimate the fair value of amount duc to a subsidiary company due principally to a lack of fixed repayment terms entered by the parties involved and without incurring excessive costs. However, the Company does not anticipate the carrying amount recorded at the balance sheet date to be significantly different from the value that would eventually be settled.

The following methods and assumptions are used to estimate the fair values of the following classes of financial instruments:
(i) Cash and cash equivalents, trade and other receivables/payables and short term borrowings

The carrying amounts approximate fair values due to the relatively short term maturity of these financial instruments.

## (ii) Borrowings

The fair value of borrowings is estimated to approximate the carrying amount.

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## 9 <br> PROFORMA NET TANGIBLE ASSETS COVER

Based on the statement of assets and liabilities of the Coastal Group as at 31 December 2002 as set out in Section 8, the proforma net tangible assets and the enlarged issued and paid-up share capital are derived as follows:
i) Proforma net tangible assets

Net tangible assets as at 31 December 2002

Less: Effects of change in accounting policy on deferred taxation arising from the adoption of Standard No.25, Income Taxes issued by the Malaysian Accounting Standard Board (note 8.13)
$(9,203)$

Add: Pubfic Issue
21,280
Less: Estimated listing expenses $(2,000)$

Proforma net tangible assets 77,736

No. of ordinary shares of RM1.00 each
${ }^{6} 000$

As at 31 December 2002
53,500
Add: To be issued pursuant to the Public Issue
iii) Proforma net tangible assets per share (RM)

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## 10 AUDITED FINANCIAL STATEMENTS

No audited financial statements have been prepared in respect of any period subsequent to 31 December 2002.

Yours faithfully,


AF: 0039
Chartered Accountants


1502/04/05 (J)
Partner


[^0]:    * RM100

